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NO CONTRACT

ADMINISTRATIVE - INTERNAL USE ONLY NO CONTRACT

9 December 1982

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D/ODP

VIA:

C/MS

C/P&PG (Hardcopy)

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SUBJECT: Burroughs Excess Equipment Placement Effort Activity

- 1. The MFR documenting the Burroughs/Government Meeting on & December 1982 made mention of a upcoming meeting on 8 December between Don Cole of Burroughs and ______ the Naval Security STATroup (NSG). I chatted via telephone re his perceptions after that initial meeting.
 - 2. Generally, he thought the meeting went well and he continues to be enthusiastic about acquiring the three B6900 systems. He has tasked Burroughs for more detailed information which will be presented to him on 13 December. It appears that the deal would involve new Burroughs installations with the systems located at three Navy sites forming a Local Area Network (LAN) in the Washington area. He is asking for cost estimates for such things as 20,000 additional lines of code to the standard Burroughs database management system; the cost and availability of software packages in the administrative arena; what LAN capabilities are available; and general facilities planning data. Bill also plans to discuss the system capabilities with the owners of the DIA and NSA B6900 systems.
 - 3. Bill also mentioned to me that if the requirements and equipment fit he plans to ask the IC staff for the necessary reprogramming of funds to support the effort.
 - A subsequent telephone conversation with Don Cole on 9 December re the potential NSG installation confirmed that the transaction optimism is mutual. Don Cole also mentioned that the three systems in dispute will be a later version of the B6900 that is approximately one half the size as the current version. If Don's statement is correct and the settlement is such that the Government assumes ownership of the disputed systems, the reduced physical size may make them more attractive to potential owners.

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